

INTERSOFT



...passionate about courier

Introduction

“When we started Intersoft Systems & Programming Limited back in 1993, we shared a simple passion and a common goal.

In the years since, that passion - for courier and the industry it supports - has not diminished. And our goal, to establish Intersoft as the premier provider of courier systems both nationally and internationally, remains a core driver of our business.

Today, we have a loyal worldwide customer base and systems that handle over 5 million shipments each year. We attribute that success to the simplicity of the systems we develop, and the fact that we have never lost sight of who our customers are, the challenges they face and the solutions they need to deliver the best possible service to their clients.”

James Macrae, Managing Director

Passionate about courier

Intersoft Systems & Programming Limited was founded in 1993 by people with a passion for courier.

We have always believed that the smallest of companies can compete with even the largest of shippers, in terms of cost, efficiency and service. We have demonstrated this through the development of web-based systems that deliver functionality and flexibility previously only available to the biggest international courier companies.

Our service and product development has always been based on this premise of inclusiveness - we have applied our skills and knowledge of the courier marketplace across the broadest spectrum of end users, from the largest multi-national corporations shipping thousands of documents and parcels worldwide everyday, to the smallest companies with little or no experience of the intricacies of the courier market.

As a result, our Heathrow-based company has become a respected name in the world of courier and today employs a team of highly experienced staff and help-desk personnel, all of whom share the company goal of establishing Intersoft as the premier provider of courier systems.



Forward-thinking, outward-looking...

Our knowledge, experience and technical expertise in this market is probably unrivalled. This is evidenced by an impressive range of multi-faceted products and services, delivered on a global scale to hundreds of customers worldwide and across millions of shipments sent by courier each year.

But we are outward-looking, as well as forward-thinking. We have taken the time to work alongside other courier companies, developing flexible interfaces with their systems as well as our own stand-alone products. We believe this delivers the maximum flexibility and affordable systems that our customers need to drive their businesses forward.

We have never lost sight of who our customers are, the challenges they face and the solutions they need to deliver a reliable service in an increasingly competitive global marketplace.

This makes our appeal and our customer-base as wide and diverse as the shipping industry itself, from single users to multi-national companies and beyond. In fact, our management systems reach beyond the courier industry into the wider corporate marketplace...anybody sending shipments from any city to any destination in the world can use our systems to maximise efficiency, increase profitability and improve customer service.

...whatever your courier management needs

We know courier. And that means we understand what it takes to manage courier shipments effectively, whether for a corporate shipper or a courier company. Our system developments reflect that understanding, delivering solutions across a wide spectrum of courier needs.

From automated POD and shipment tracking, to nationwide Hub and Spoke systems for multi-national corporate shippers, we have an enviable array of tools we can deploy to meet the needs of our customers. Included in this list are:

Intelligent Shipper

A courier management system developed specifically for the corporate shipper. Intelligent Shipper efficiently manages all aspects of shipping, resulting in lower costs, better management and improved communications.

Relayer

A network application designed for professional courier companies specialising in International and National courier activity, used by over 200 users worldwide.

Vitual Courier

The latest innovative Intersoft product; delivers phenomenal web-based technology, helping courier companies of all sizes to offer a faster, more effective service to their clients.

Desktop Shipping

Web-based customer front-end for Intelligent Shipper. Allows a customer to enter shipments on line, get quotations and track all shipments. Various administrative tools including internal reports, costings, search facility, consignee management.

**For full details on all our products go to:
www.intersoft.co.uk**



Does it work...not 'how' does it work

When developing courier management solutions, we are constantly reviewing the use of emerging technologies, maximising the cost and time saving advantages that can be delivered through web and software-based applications. However, we also recognise the pitfalls - as well as the potential benefits - that new technology can bring. Our over-riding aim with any new system is simplicity: the technological tail should never wag the dog!

We also appreciate that, whilst we have the technical insight, many of our customers do not. All they really want to know is that it works, not 'how' it works.

Our system developments always have at their heart the needs of our customer. What's more, we've made them reliable, easy to use and cost effective to run. It's why we believe that over 200 customers worldwide have trusted their business to Intersoft year after year.

From the simplicity of Virtual Courier, to the extensive network applications and administration tools offered by Relayer and Intelligent Shipper, our system solutions have a truly global reach and yet manage to maintain those crucial elements of reliability, affordability and usability.

Join a growing network

We intend to stay ahead of the competition and remain at the forefront of the courier industry, delivering continued benefits and innovation to a growing network of global users.

Our success has been in part down to the on-going commitment we make to our customers, a two-way communication that has ensured we are always in tune with their needs.

For example, we run regular User Forums where we encourage existing customers to attend events aimed at delivering the latest news and views from Intersoft - our take on the courier industry, the threats and opportunities it faces and the solutions we propose to tackle them head on.

We also keep our clients informed of everything we are up to with regular newsletters and e-zines, bringing the latest product developments and special offers to life and offering further insight to the world of courier.

And as you would expect, our website is always up-to-date with product news, demos and downloads. Why not have a look for yourself today at www.intersoft.co.uk?

For further information, please call us on 01753 689292 or e-mail info@intersoft.co.uk





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